REAL ESTATE HALL OF FAME | COMMERCIAL REAL ESTATE SUMMIT

2026

FROM VISION TO VALUE

COMMERCIAL REAL ESTATE SUMMIT

& Hall of Fame Reception

OCTOBER 7TH, 2026
8:30 AM - 5:30 PM
UNIVERSITY OF CENTRAL OKLAHOMA,
NIGH UNIVERSITY CENTER

HOSTED BY:

UNIVERSITY OF CENTRAL OKLAHOMA
Real Estate Program

COMMERCIAL REAL ESTATE SUMMIT

Scan here for more information on sessions, speakers, and more!

COMMERCIALOKSUMMIT.ORG

2026 EXHIBITORS

- A to Z Inspections
- Blue Line Commercial Property Inspections
- Clear View Insurance
- Edmond Board of Realtors
- House Factory
- Housing For Communities
- LB Home Inspections
- MLSOK
- OKCMAR
- OREC
- Red River Commercial Roofing
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- The Commissioners of the Land Office
- UCO Real Estate Program
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MISSION & VISION

The Commercial Real Estate Summit Foundation™ and the University of Central Oklahoma Real Estate Program jointly produce the Commercial Real Estate (CRE) Summit™. The CRE Summit™ is an annual, educational, non-political event with a vision that has three primary components.

Bring The Real Estate Industry Together

The CRE Summit™ brings the many disciplines in the real estate industry together at one time and in one place for learning (CE), networking, and discussion of the common concerns of the industry.

Recognize Visionaries

The Commercial Real Estate Summit™ provides a venue to recognize visionaries who have made Pivotal contributions to the real estate industry (Pivot Award™). The CRE Summit™ focuses on deal-making and leading-edge industry discussions between Commercial Real Estate Licensees, Developers, Owners, Investors, Lessors, Commercial Lenders, Planners, and Government Officials.

Promote Education

The Commercial Real Estate Summit™ promotes the education of the profession. The CRE Summit Foundation™ produces the CRE Summit™, which provides scholarships and grants to students and faculty in the Real Estate Program at the University of Central Oklahoma. The CRE Summit™ is jointly produced by the Commercial Real Estate Summit Foundation™ and the University of Central Oklahoma's Real Estate Program.

Oklahoma Real Estate Hall of Fame & PIVOT Awards:

October 7th, 2026 | 3:30 PM - 5:30 PM | Grand Ballroom

Celebrate the 2026 Oklahoma Real Estate Hall of Fame inductees, Charles "Chuck" Wiggin and Gloria Allred-Hail, along with the presentation of the PIVOT Awards honoring outstanding leaders and achievements in Oklahoma's real estate industry.
The celebration includes appetizers, dessert, and two complimentary drinks per attendee. Drink tickets may be picked up at the registration desk.

REAL ESTATE HALL OF FAME



Chuck Wiggin
Wiggin Properties



Gloria Allred-Hail
Keller Williams

Agenda AT A GLANCE



Grand Ball Room | 8:30 AM - 9:50 AM

OPENING BREAKFAST & KEYNOTE SPEAKER RYAN MCNIELL, VERITAS DEVELOPMENT

Join Ryan McNeill, developer of The Oak, for a conversation on vision, leadership, calculated risk, navigating change, and turning bold ideas into developments that create lasting value.

Break + Networking

Learn More about Our Speakers!

Grand Ball Room | 10:00 AM - 10:50 AM

THE ANATOMY OF REAL ESTATE DEVELOPMENT - PART 1

How does an idea become a viable commercial real estate development? Follow a real-world development scenario from the initial vision through market analysis, site selection, acquisition, due diligence, entitlements, preliminary design, and financing. Along the way, developers, brokers, architects, attorneys, city officials, and finance professionals will show how each decision impacts the feasibility of the project.

Moderator: Jennifer Cody, Founder of Flotilla Real Estate Partners & The Broker School
Panelist: Matthew Myers, Switchgrass Capital, LLC**; Teri Coates,** CANVAS Architecture | Development; **Todd McKinnis,** Rubenstein & Pitts; **Randy Entz,** City of Edmond**;** and **Clay Coldiron,** Broadway Development Group



Break + Networking

Grand Ball Room | 11:00 AM - 11:50 AM

THE ANATOMY OF REAL ESTATE DEVELOPMENT - PART 2

The deal works and the property has been acquired—now it has to be delivered. Part 2 follows the development team through design, permitting, construction, financing, leasing, tenant improvements, inspections, and ultimately opening the doors.

Through real-world challenges and decisions, attendees will see how developers, architects, contractors, brokers, lenders, attorneys, city officials, and tenants work together—and how a change in one area can impact the project's budget, timeline, design, and operations. The session concludes by showing why development doesn't end when construction is complete; it becomes an operating real estate asset.

Moderator: Jennifer Cody, Founder of Flotilla Real Estate Partners & The Broker School
Panelist: Eddie Coates, CANVAS Architecture | Development**; Ryan McNeill,** Founder & CEO, Veritas Development; **Josh Moore,** Moore Quality Homes; **Stuart Graham,** CBRE; and **Robert Black,** Spring Board OK



Grand Ball Room | 12:00 PM - 1:00 PM

Q&A LUNCH WITH ANATOMY OF REAL ESTATE DEVELOPMENT PANELISTS

Grand Ball Room | 1:00 PM - 1:30 PM

PITCH YOUR BEST DEAL

Commercial real estate professionals take the stage to showcase compelling real-world deals in a fast-paced pitch competition. Each participant will have the opportunity to highlight their project, share what makes the deal unique, and demonstrate the strategy behind it, followed by brief feedback and Q&A.

Contestants: John Fisher, State of Oklahoma, Commissioners of the Land Office; **Ben Dougherty,** Plains Commercial Real Estate; and **Danta Robinson,** Home Place Commercial Real Estate



8:30 AM - 9:50 AM

10:00 AM - 11:50

12:00 PM - 1:30 PM

2:00 PM - 2:50 PM

2:50 PM - 3:30 PM

Break & Networking



Room #304: Mary Fallin | 2:00 PM - 2:50 PM

LANDLORD!: PROFIT, PROPERTY, & PEOPLE

Join author and commercial real estate expert David Chapman for an exclusive look at his new book, Landlord. Learn practical strategies for landlord-tenant relationships, reducing risk, and creating long-term value.

Moderator: Jennifer Cody, Founder of Flotilla Real Estate Partners & The Broker School
Speakers: Dr. David Chapman, Author**;** and **John Meek,** First Commercial Management, Inc.

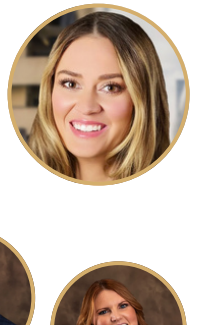


Room #301: Robert S Kerr. | 2:00 PM - 2:50 PM

AFFORDABLE HOUSING PARADOX: VACANCY VS. AFFORDABILITY

Oklahoma is facing a growing disconnect: rental units are sitting vacant while many residents still struggle to afford housing. Developers and housing leaders unpack what is driving the paradox and what it means for Oklahoma.

Speakers: Michael Tibbetts, Express Group**;** and **Lance Windel,** LW Development



Room #300: Carl Albert | 2:00 PM - 2:50 PM

THE NEW OREC COMMERCIAL FORMS

Stay up to date on the latest changes impacting Oklahoma's commercial real estate industry. This timely session will provide an overview of the new OREC commercial forms, highlighting key updates, how the forms are intended to be used, and what commercial real estate professionals need to know when incorporating them into their transactions. Attendees will also have the opportunity to hear practical guidance and get answers to common questions surrounding the new documents.

Presenter: **Kelly Kinser,** Kinser Marchant



Room # 304: Mary Fallin | 2:50 PM - 3:30 PM

TRANSIT-ORIENTED DEVELOPMENT & RETAIL: WHAT'S NEXT

Explore how commercial real estate development is evolving around transit access and how retail is adapting within mixed-use and walkable environments. Topics include retail around transit stations, CRE strategy, mixed-use development, and changing demand.

Moderator: Arron Curry, Treasurer, ONE Transit
Panelist: DJ Baxter, Senior Transit & Transit-Oriented Development Specialist, Kimley-Horn**; Steven Jones,** Market Research Manager, Economic Development, City of Grapevine; **Suzanne Wickenkamp,** Director of Strategic Initiatives, ONE Transit; **Marion Hutichison,** Vice Chairman, ONE Transit



Room #301: Robert S Kerr. | 2:50 PM - 2:40 PM

LEADING AND GROWING A BUSINESS - TWO IMPACTFUL CHALLENGES

Industry leaders explore innovation across key sectors of construction and commercial real estate, including today's challenges and the greatest opportunities for innovation.

Moderator: Brad Willis
Panelists: David Mayfield, Arledge; and **Kelly Miller CIC,** Professional Insurors Agency, LLC



Room #300: Carl Albert | 2:50 PM - 3:30 PM

DISRUPTING DEVELOPMENT: NEW PLAYS FOR A CHANGING MARKET

Traditional development strategies are being challenged by rising costs, financing pressures, and changing market conditions. Darin Dalbom and Ryan Chapman explore creative approaches—from adaptive reuse and increased density to alternative construction and design—that are helping developers make projects pencil and uncover new opportunities.

Moderator: Jennifer Cody, Founder of Flotilla Real Estate Partners & The Broker School
Panelists: Darin Dalbom, NPVal, LLC; **Ryan Chapman, CCIM,** Colliers; **Cindy Murillo**, Murillo and Associates, LLC; and **Jake McClure**, Horner McClure & Associates

*****3:30 PM - Oklahoma Hall of Fame Reception and Happy Hour held in the Grand Ballroom*****

Thank you 2026 Sponsors!

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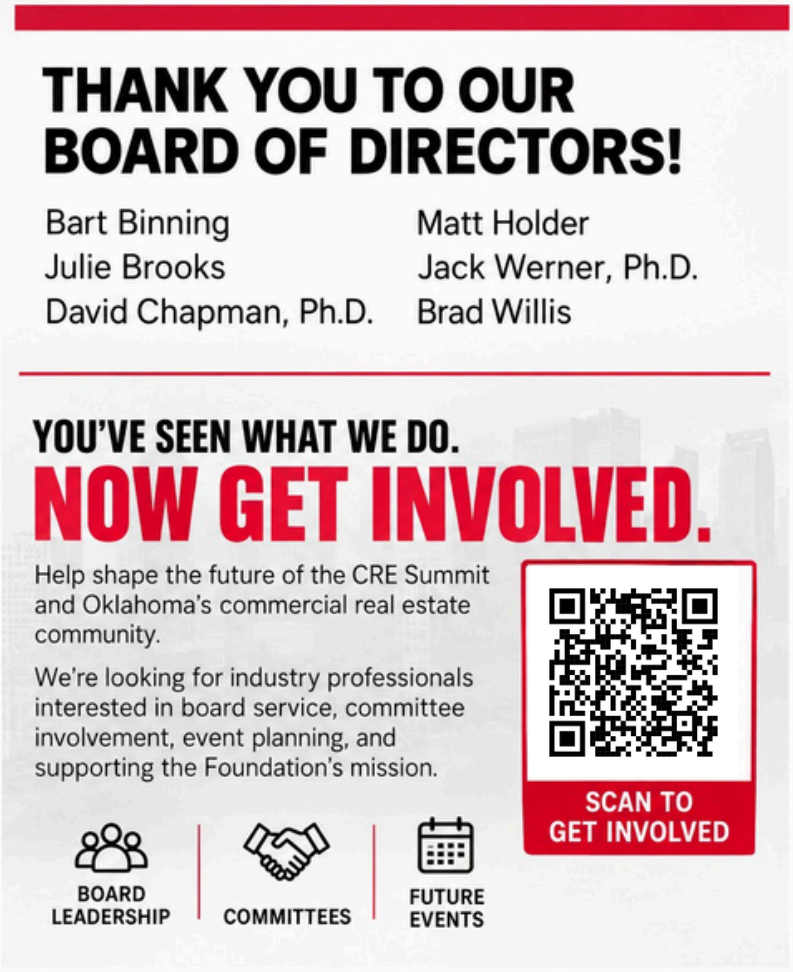
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EXPIRES AT 11:59 P.M. ON OCT.8TH

ENROLL TODAY.

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50% OFF USE CODE **SUMMIT**



ATTEND @ UCO

- **10a.m.** — TheAnatomy of Real Estate Development, Part 1: From Vision to a Viable Project.
- **11 a.m.** — The Anatomy of Real Estate Development, Part 2: From Feasibility to Construction and Occupancy
- 2 p.m. — Landlord!: Profit, Property, & People

ATTEND LATER

DATE

Online Course access available through
April 8, 2027

LOCATION

TheBrokerSchool.COM

SCHOOL

The Broker School
Lic. #188733

INSTRUCTOR

Jennifer Cody

CE CREDITS

EARN 15 hours of C.E. upon completion of the online class. Good for ALL license types.



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